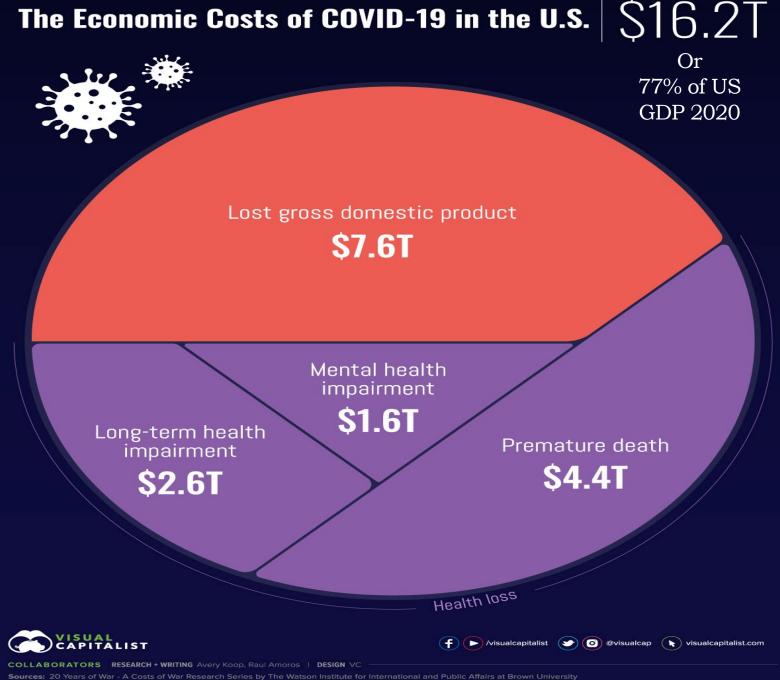


Lower Yields for Longer...Again?

March 17, 2021

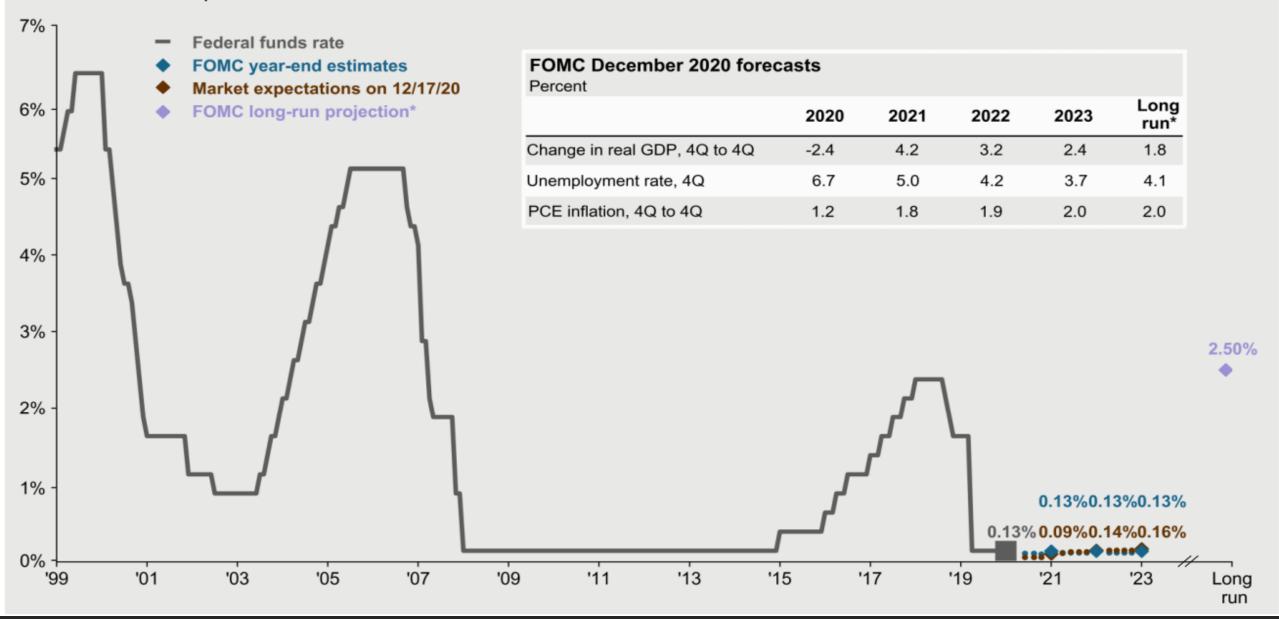
The Pandemic Shutdown

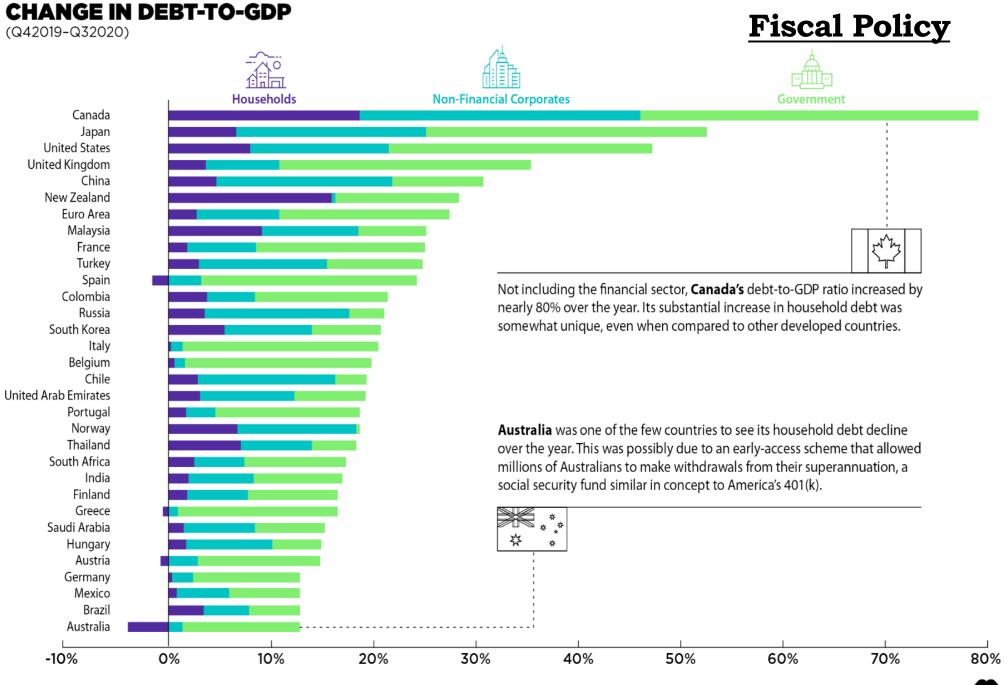


Federal funds rate expectations

FOMC and market expectations for the federal funds rate

Monetary Policy

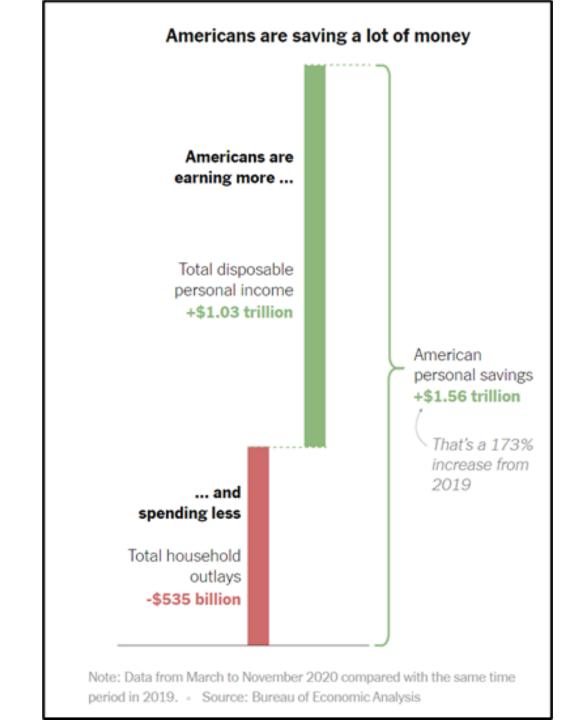




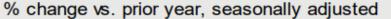
Hello, Debt!

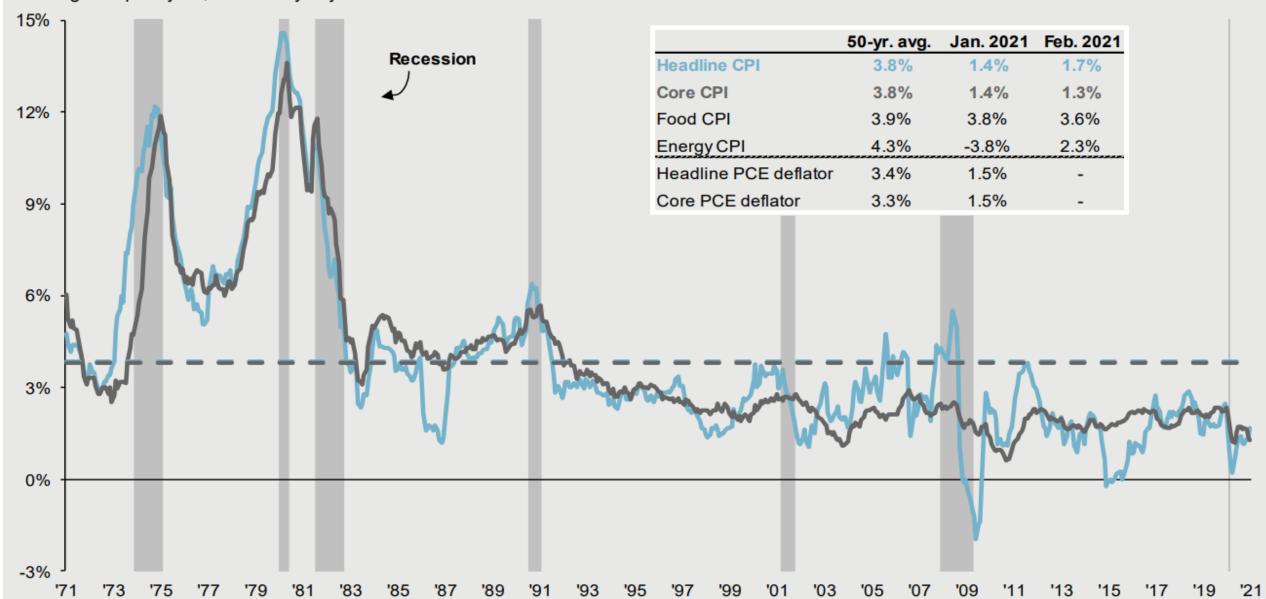
The Grand Reopening



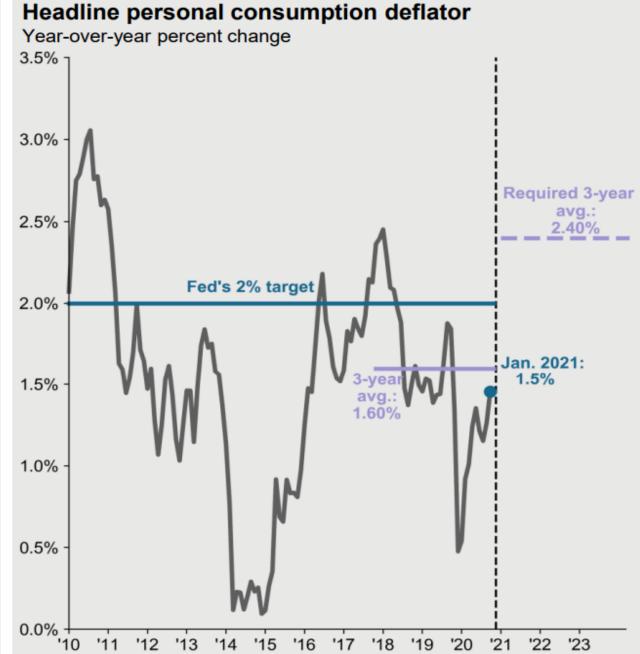


CPI and core CPI









Rethinking Risk & Reward



It's not just about investments...

Operational Risk Underwriting Risk

Surplus or

Net Position

Reinsurance, Reserving Risk

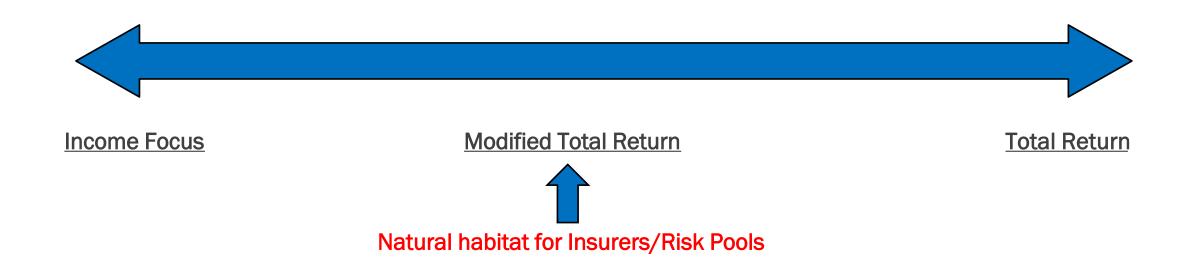
Investment Risk

Basic Portfolio Risk

- 1) Investment Risk
 - ☐ MAY LOSE MONEY
 - □ VOLATILITY OF ASSET VALUES (Short Term)
- 2) Inflation Risk
 - ☐ MAY LOSE PURCHASING POWER
 - ☐ LONG-TERM EROSION OF VALUE

Risk is the permanent loss of capital, never a number.

Investment Approach Spectrum



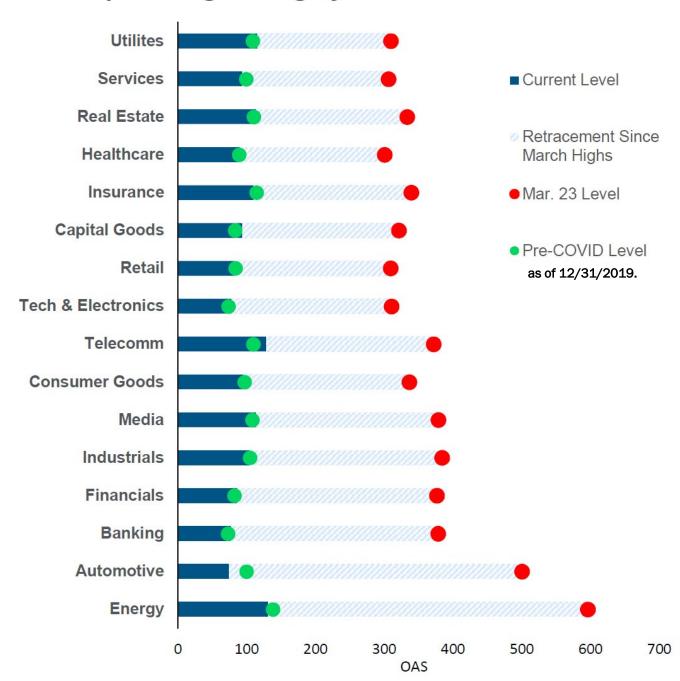
Sources of Fixed Income Yield

- Duration
- Credit
- Structure
- Liquidity
- Leverage



The Great Retracement

IG Spread Tightening by Sector

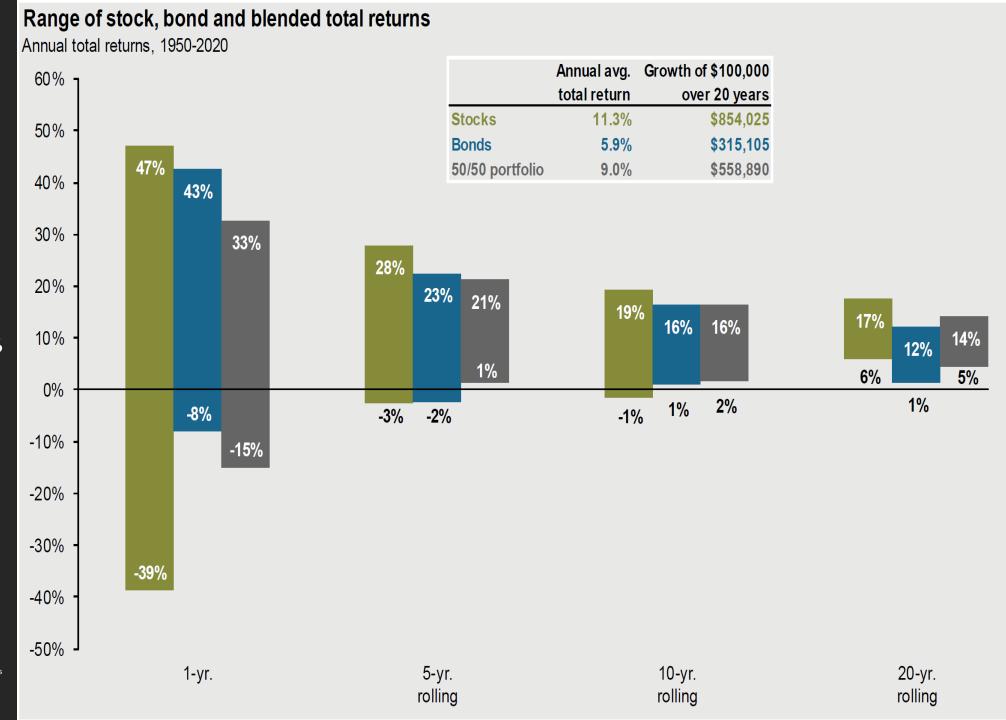




Yield vs. Asset Class Volatility

- Investment Grade
- High Yield
- Equity (Est. Earnings Yield)
- Equity (Est. Dividend Yield)

Time,
Diversification &
The Volatility of
Returns



Source: Barclays, Bloomberg, FactSet, Federal Reserve, Robert Shiller, Strategas/Ibbotson, J.P. Morgan Asset Management

Returns shown are based on calendar year returns from 1950 to 2020. Stock: represent the S&P 500 Shiller Composite and Bonds represent Strategas/Ibbotson for periods from 1950 to 2010 and Bloomberg Barclays Aggregate thereafter. Growth of \$100,000 is based on annual average total returns from 1950 to 2020.



The Big Set-Up



